

THE  
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THE AMERICAN  
**BOOK TRADE JOURNAL**

WITH WHICH IS INCORPORATED

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# PUBLICATIONS ISSUED FROM

## THE OFFICE OF

# THE PUBLISHERS' WEEKLY

### The Publishers' Weekly

Recognized as the representative journal of the publishing and bookselling interests in the United States. Contains full weekly record of American publications, with monthly cumulations; all the news of interest concerning the book trade, lists of "Books Wanted," (an advertising feature which each subscriber may use without charge to the extent of 100 lines per year), etc., etc. Subscription, \$4.00 a year; to foreign countries, \$5.00 a year.

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Reprinted from THE PUBLISHERS' WEEKLY supplements and special numbers and issued in editions of not less than one hundred copies with the dealer's imprint, and constituting a retail bookselling publication to draw trade. Issued for each month of the year excepting the dull months of July and August. Send for specimen copies and terms.

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## The Publishers' Weekly

FOUNDED BY F. LEYPOLDT

December 27, 1913

The Editor is not responsible for the views expressed in contributed articles or communications.

Publishers should send books promptly for weekly record and descriptive annotation, if possible in advance of publication.

For subscription and advertising rates see first page of Classified Advertising.

*"I hold every man a debtor to his profession, from the which, as men of course do seek to receive countenance and profit, so ought they of duty to endeavor themselves, by way of amends, to be a help and ornament thereunto."*—BACON.

### THE REVOLT AGAINST THE "TELEPHONE TRUST."

THE week past has been marked by two attacks, one widely heralded, but which will probably be without direct result, the other less well advertised but probably more effective, against the quasi-monopoly of the Bell telephone-telegraph system. The first, federal in form, was a bill for government ownership launched in the House by Representative Lewis, of Maryland; the second, local in initial scope, was in the form of hearings on telephone rate revision in New York City, before the Public Service Commission for the Second District of New York State.

Congressman Lewis has been, since his coming into the House, a leader in postal progress. His proposed bill followed the lines of the recommendation made last week by the Postmaster-General in his annual report. That it represents the views of the President is not yet clear, whether it will meet the approval of Congress is more than doubtful. Mr. Lewis' proposal is chiefly worthy of remark, however, for the exhaustive analysis which accompanied it on telephone rates in this country and abroad. Mr. Lewis claims that our telegraphic rates are the highest of those of all the twenty countries studied and as a result that we rank but ninth as telegraph users; that our telegraph service is absurdly inefficient and cumbersome; that Bell telephone rates average over twice as high as rates in other representative countries; that, for instance, the New York City 5,400-call a-year rate is higher than the unlimited service rates of London, Paris, Berlin and Stockholm combined; that where the Bell system is in competition with independent systems average rates are forty-two per cent. lower; that the Bell system ranks but ninth

in operative efficiency among sixteen countries studied in this respect (Norway handling for instance, 149,000 calls per annum per employee as against an average of 58,000 per employee here); that the "abnormal rates condemn the operative plant to comparative idleness," the Bell systems' interurban lines showing but eight per cent. of utilization, for example, against nineteen per cent. in Germany. In this connection Mr. Lewis brings out the interesting fact that our post-office department, in spite of our far reaching distances, stands next to the top in operative efficiency, being surpassed only by closely populated Belgium. Our postal employees handle on the average over 60,000 pieces of mail matter apiece a year, as against 37,000 for Germany, for example, and 34,000 for France.

Mr. Lewis proposes to purchase the telephone plant for about \$900,000,000. payable by the issuance of fifty year 3 per cent. bonds. He says: "The postal telephone system with normal rates might easily double the Bell efficiency in number of calls per employee, and the independents do better it by nearly fifty per cent. on account of their lower rates and consequent higher utilization of plant and personnel. With the number of calls thus doubled, the expense per call would be practically reduced one-half, and it may thus be seen what the postal motive could accomplish in rate reduction without substantial increase of expense. This illustrates the natural infirmities of private monopoly, which is without a motive to double the service, where expenses and profits will remain the same."

Mr. Lewis' analysis is, of course, itself subject to analysis and possibly, or indeed probably, open in part at least to refutation. It is, however, of undeniable interest and furnishes an admirable starting point for constructive criticism.

While primarily local, the protest against the high telephone rates of New York City and vicinity has more than local significance because the New York system is by far the largest and most important telephone plexus in the world. In this case it seems probable that the Commission, which has very wide rate-regulating powers, may deem a physical valuation of the company's plant a necessary pre-requisite. As this would mean some years' delay, the citizens' and business associations petitioning for lower rates, urge immediate action. At last Monday's hearings the telephone company created the bad



impression of seeking to delay by asserting that its accounts were so involved that it was impossible for it to accede to the Commission's request for a statement of its expenses and receipts in New York City; in fact, its attorney stated that it did not know whether it was making or losing money in New York.

However much unfounded criticism of the telephone or any other large business may be regretted and however much one hesitates to see the government embarking further in business enterprises, yet it cannot but be felt that telephone rates in New York City are unnecessarily high, particularly between boroughs and to suburban points, and that indignation against the Bell management in this and other cities has been largely aroused by the Company's needlessly arbitrary methods in dealing with its customers. Large retail houses found it good business several years ago to adopt as a rule in cases of dispute: "The customer is always right." Too often the telephone company seems to have adopted the rule: "The customer is always wrong"—and have acted accordingly. Disregard of public sentiment in erecting pole lines, refusal to cooperate with independent lines, a system of rules regarding the cancellation of contracts that are collectively little less than extortion, in short, an underlying spirit only too often shown by its commercial employees to serve the company rather than the customer—these things, petty in themselves, have not helped to make high rates popular.

This is the more to be regretted because from an operating and equipment standpoint the New York City plant is the world's model. Quick to improve equipment constantly to meet the demands of a most exacting custom, constant in study of innumerable minor details promoting efficiency in operation, far-sighted in providing for unprecedented growth and in solving traffic and equipment problems unrivalled elsewhere in complexity—the Bell system on many counts has earned and deserves high reward. Not that our telephone service is perfect, but it is far better than foreign service, it is being constantly improved, and, considering the conditions encountered, it is good—bating the chronic "wrong number" nuisance. Lack of "selling imagination" somewhere in its commercial organization may, however, in these times of rate criticism, prove a serious matter to it.

So much attention was given by Postmaster-General Burleson in his annual report to the sudden proposition to take over the telephone

business that comparatively little attention was paid to other matters touched upon in the report. His recommendations were mostly administrative, and they touched publishers chiefly in relation to second-class matter by the slow service of "fast freight." He indicates the hope that Congress will remove the prohibition against the extension of this service to second-class mail matter, which last year passed the record mark of a billion pounds. "Fast freight" has been rather a thorn in the flesh to periodical publishers, and as applied exclusively to monthlies worked uneven justice, for the *Outlook*, as a weekly, was not sent as "fast freight," while the *Review of Reviews*, a monthly, was so sent. If the "fast freight" slow service is to be continued it should be on some other basis; and possibly the fair solution would be an alternative "fast freight" service beyond certain zones, applicable to all periodicals, but with provision for expedited service at the option of the publisher for an increased rate. This might be a more acceptable solution of the second-class rate problem than the recommendation of the Hughes Commission for a rise to two cents all along the line. Doubtless we shall hear more of this subject and on the general subject of classification and rates during the regular session of Congress.

#### POST OFFICE STATISTICS OF PERIODICAL PUBLICATIONS IN THE UNITED STATES.

THE report of the Third Assistant Postmaster-General, just issued, shows in detail the statistics of periodical publications in this country. The report says:

The relations between the department and publishers have been entirely harmonious during the year. The requirements of the law and postal regulations governing the transmission of newspapers, magazines, and other periodicals in the mails at the second-class rates of postage have been carefully observed by practically every publisher. The prosperity and growth of the publishing industry is amply demonstrated by the large increase in the mailings of second-class matter, the total weight of such mailings at the cent-a-pound and free-in-county rates, as shown in the statistics appearing elsewhere in this report, aggregating 1,057,607,512 pounds during the fiscal year. This is the largest amount in the history of the postal service, and it is the first time that the mailings for one year have exceeded a billion pounds. The immensity of these figures will be the better appreciated by expressing them in a more concrete way. For instance, the total mailings amounted to 528,803 tons, which, if placed in railway cars holding 20 tons each, would fill 26,440 cars and require 529 trains of 50 cars each to transport them. Again, based on the average number of pieces to the



## MAILINGS OF SECOND-CLASS PUBLICATIONS.

Table showing by States the number of publications of the various frequencies of issue and news agents mailing at the pound rate of postage, June 30, 1913.

State.	Daily.	Tri-weekly.	Semi-weekly.	Weekly.	Semi-monthly.	Monthly.	Bi-monthly.	Quarterly.	Other periods.	Total.	News agents.
Alabama.....	28		4	206	10	39	5	22	2	316	14
Alaska.....	9			20				1		30	10
Arizona.....	17			54	2	7		3	3	86	31
Arkansas.....	34		9	287	5	43		13	2	393	14
California.....	166	2	43	617	17	213	15	30	13	1,116	338
Colorado.....	46	1	6	328	9	60		7	5	462	64
Connecticut.....	36		9	92	3	52	6	13	6	217	96
Delaware.....	3			28		6		3		40	8
District of Columbia..	6			21	4	52	5	24	5	117	11
Florida.....	24		4	148	5	30	2	8	2	223	17
Georgia.....	28	2	13	273	11	86		20	8	441	42
Hawaii.....	9	4	4	25		13				55	10
Idaho.....	11		7	143	2	11		7	1	182	22
Illinois.....	183	3	42	1,116	63	564	16	123	10	2,120	91
Indiana.....	153	3	22	542	14	151	3	42	7	937	125
Iowa.....	73	3	31	805	26	120	13	36	21	1,128	37
Kansas.....	76		14	648	15	84	10	31	5	883	20
Kentucky.....	25	2	23	241	9	80	3	14	6	403	38
Louisiana.....	19	1	4	170	9	35	1	5	2	246	24
Maine.....	13	1	4	97	1	38	2	12	11	179	46
Maryland.....	19	1	2	116	6	41	5	28	4	222	55
Massachusetts.....	91	3	11	406	12	278	18	83	26	928	120
Michigan.....	88	4	27	547	7	164	3	22	8	870	87
Minnesota.....	42	1	9	631	22	119	5	34	4	867	26
Mississippi.....	16		7	183	16	40	1	9	1	273	5
Missouri.....	85		17	815	23	209	15	86	11	1,261	45
Montana.....	20	1	4	183	2	13	1	5		229	30
Nebraska.....	37	2	15	571	19	86	5	24	4	763	13
Nevada.....	12	3		34		4		1	2	56	13
New Hampshire.....	13	2	2	78		22	4	10	5	136	39
New Jersey.....	54		4	295	5	106	4	20	8	496	49
New Mexico.....	5		3	121	2	14		4	2	151	18
New York.....	216	5	47	1,182	109	924	39	155	61	2,738	303
North Carolina.....	31		27	212	22	84	2	37	4	419	18
North Dakota.....	14			343	2	25	5	12	1	402	9
Ohio.....	173	5	52	768	31	307	16	117	13	1,482	163
Oklahoma.....	50		5	600	19	68		17		759	10
Oregon.....	37		22	224	6	63		12	5	369	41
Pennsylvania.....	215	4	40	837	31	525	35	177	17	1,881	200
Porto Rico.....	19	1	2	21	10	8	1	1	2	65	1
Rhode Island.....	13		2	29	4	23	2	6	2	81	18
South Carolina.....	16	2	17	116	6	43	1	15	1	217	14
South Dakota.....	17		3	400	3	32		14	4	473	10
Tennessee.....	18		4	233	11	90	6	65	4	431	36
Texas.....	103		23	908	22	135	6	25	8	1,230	35
Utah.....	5	2	6	76		18	1	5		113	18
Vermont.....	10			80	1	20	3	9	7	130	18
Virginia.....	32	2	8	175	10	75	5	39	8	354	24
Washington.....	41		10	347	12	81	3	17	4	515	45
West Virginia.....	34		3	187	1	31		8	7	271	26
Wisconsin.....	62		23	536	11	120	14	59	21	846	62
Wyoming.....	6		6	75	1	10		2		100	3
U. S. S. Colorado.....						1				1	
U. S. S. Dixie.....						1				1	
U. S. S. Dakota.....						1				1	
United States postal agency, Shanghai, China.....	1					1				2	
Total.....	2,554	60	640	17,190	631	5,466	281	1,532	353	28,707	2,612

pound, the mailings during the year comprised more than 5,000,000,000 single copies, or approximately 50 copies for each man, woman, and child in the country. This does not take into consideration the enormous number of copies of daily newspapers which are circulated outside of the mails.

## SEMI-ANNUAL STATEMENTS OF OWNERSHIP, CIRCULATION, ETC., OF PUBLICATIONS.

The constitutionality of the act of August 24, 1912, known as the publicity law, requiring second-class publications to file semi-annual statements showing their ownership, management, circulation, etc., was upheld in a

decision of the Supreme Court of the United States, rendered June 30, 1913. Immediately thereafter steps were taken to notify all publishers affected by the law, and its provisions are now being uniformly enforced by the department. The law provides that any publication failing to file and publish the required statement within 10 days after the receipt of a registered notice of such failure shall be denied the privileges of the mail as second-class matter. Now that the validity of the act has been sustained the publishers affected are manifesting a commendable willingness to comply with its requirements, and it has been necessary to revoke the

## MAILINGS OF SECOND-CLASS PUBLICATIONS.

Number of pounds of second-class matter mailed at the cent-a-pound and free-in-county rates during the fiscal year ended June 30, 1913.

State.	Subscribers' copies.		Sample copies at cent-a-pound rate.	Total at cent-a-pound rate.	Total mailings at cent-a-pound and free-in-county rates.
	Free in county.	At cent-a-pound rate.			
Alabama.....	561,268	5,908,202	68,664	5,976,866	6,538,134
Alaska.....	13,202	16,662	21	16,683	29,885
Arizona.....	137,014	484,619	4,848	489,467	626,481
Arkansas.....	562,817	3,152,098	13,724	3,165,822	3,728,639
California.....	2,039,030	25,602,968	130,849	25,733,817	27,772,847
Colorado.....	355,608	9,207,984	64,015	9,271,999	9,627,607
Connecticut.....	466,556	2,991,980	10,556	3,002,536	3,469,092
Delaware.....	107,503	316,882	860	317,742	425,245
District of Columbia.....		7,608,049	90,026	7,698,075	7,698,075
Florida.....	357,273	3,801,966	25,372	3,827,338	4,184,611
Georgia.....	602,994	16,861,339	228,156	17,089,495	17,692,489
Hawaii.....	74,311	325,037	50	325,087	399,398
Idaho.....	235,134	1,396,847	14,984	1,411,831	1,646,965
Illinois.....	4,993,685	115,294,995	1,874,948	117,169,943	122,163,628
Indiana.....	2,659,037	22,040,371	173,021	22,213,392	24,872,429
Iowa.....	3,905,628	30,620,477	639,446	31,259,923	35,165,551
Kansas.....	2,029,207	17,350,860	142,353	17,493,213	19,522,420
Kentucky.....	786,786	7,188,732	146,768	7,335,500	8,122,286
Louisiana.....	211,489	5,930,452	19,285	5,949,737	6,161,226
Maine.....	1,336,916	13,394,366	808,232	14,202,598	15,539,514
Maryland.....	556,452	7,277,023	72,708	7,349,731	7,906,183
Massachusetts.....	425,684	41,471,133	788,038	42,259,171	42,684,855
Michigan.....	3,963,013	22,977,198	190,999	23,168,197	27,131,210
Minnesota.....	1,988,690	37,335,697	472,518	37,808,215	39,796,905
Mississippi.....	337,294	1,000,690	6,909	1,007,599	1,344,893
Missouri.....	1,947,441	66,699,336	874,929	67,574,265	69,521,706
Montana.....	373,668	1,770,815	16,448	1,787,263	2,160,931
Nebraska.....	1,404,032	19,626,242	185,700	19,811,942	21,215,974
Nevada.....	49,785	340,346	2,209	342,555	392,340
New Hampshire.....	214,822	1,151,012	7,891	1,158,903	1,373,725
New Jersey.....	535,970	4,067,990	21,135	4,089,125	4,625,095
New Mexico.....	89,668	504,103	5,427	509,530	599,198
New York.....	5,652,438	222,993,622	2,484,577	225,478,199	231,130,637
North Carolina.....	774,551	4,941,061	45,760	4,986,821	5,761,372
North Dakota.....	619,202	1,873,672	21,450	1,895,122	2,514,324
Ohio.....	4,279,575	65,045,972	712,197	65,758,169	70,037,744
Oklahoma.....	1,001,175	5,379,982	49,657	5,429,639	6,430,814
Oregon.....	588,085	6,501,920	69,062	6,570,982	7,159,067
Pennsylvania.....	4,833,279	105,870,802	913,842	106,784,644	111,617,923
Porto Rico.....	216	535,037	39	535,076	535,292
Rhode Island.....	88,851	1,180,093	2,915	1,183,008	1,271,859
South Carolina.....	588,418	3,006,778	8,723	3,015,501	3,603,919
South Dakota.....	687,102	2,222,301	21,113	2,243,414	2,930,516
Tennessee.....	656,318	15,795,559	200,716	15,996,275	16,652,593
Texas.....	1,851,418	20,782,718	106,916	20,889,634	22,741,052
Utah.....	142,255	2,882,038	2,878	2,884,916	3,027,171
Vermont.....	483,553	1,652,927	5,832	1,658,759	2,142,312
Virginia.....	670,541	6,238,449	30,777	6,269,226	6,939,767
Washington.....	1,107,741	7,565,007	32,903	7,597,910	8,705,651
West Virginia.....	579,277	1,996,965	14,019	2,010,984	2,590,261
Wisconsin.....	1,991,625	14,938,966	237,384	15,176,350	17,167,975
Wyoming.....	142,875	333,178	8,609	341,787	484,662
U. S. S. Colorado.....		26	7	33	33
U. S. S. South Dakota.....		255		255	255
Shanghai, China.....		20,926	1,850	22,776	22,776
Total.....	60,060,472	985,474,725	12,072,315	997,547,040	1,057,607,512

second-class mailing privilege of only a small number of publications because of their failure to file and publish the required statements.

The increase in the mailings for 1913 over those for 1912 is 5.98 per cent.

The wonderful growth of the publishing industry is strikingly illustrated by comparing

Estimated weight of mailings of second-class matter at other than the cent-a-pound and free-in-county rates during the fiscal year 1913, based on the special weighing of mails in 1907:

	Pounds.
At transient second-class rate of 1 cent for each 4 ounces.....	33,164,069
At special rate of 1 cent a copy.....	1,922,224
At special rate of 2 cents a copy.....	3,929,879
Total.....	39,016,172

## RECAPITULATION.

Weight of mailings of second-class matter at the cent-a-pound and free-in-county rates.....	1,057,607,512
Weight of mailings at other rates.....	39,016,172
Aggregate weight of mailings of second-class matter.....	1,096,623,684

the mailings during 1903 with those of 1913, the amount during the latter year being almost double that of a decade ago, when the total mailings aggregated 545,843,846 pounds.

On June 30, 1913, there were 11,091 post offices at which publications were entered and mailed as second-class matter, and of the total postage at the cent-a-pound rate on such mailings, 79.91 per cent. was collected at the 50 offices where the largest amount was mailed, and only 20.09 per cent. at the other 11,041 offices. At New York City alone the collections amounted to 19.96 per cent. of the whole, while at Chicago and Philadelphia 9.35 per cent. and 8.18 per cent., respectively, were collected. At the 10 offices of New York, Chicago, Philadelphia, St. Louis, Boston, Kansas City, Minneapolis, Cincinnati, Des Moines, and St. Paul, the collections aggregated 53 per cent., or more than half of the total amount of postage derived from second-class matter.

#### APPLICATIONS RECEIVED.

The number of applications received for admission of publications to the second class of mail matter, for change in title, frequency of issue, or office of publication during the fiscal year was 4,459, of which 4,361 were favorably acted on, while 98 were denied. During the same period issuance of 3,798 publications having a second-class status was discontinued, leaving a net increase of 563 over the previous year in the number of publications passing in the mails at the second-class rates of postage. Permits to mail second-class publications at the rates applicable to second-class matter were issued to 207 news agents during the year.

#### A SUGGESTIVE BOOK ON MODERN OFFICE METHODS.

UNDER the significant title, "The American Office, its organization, management and methods," there has just been published\* a compendium of office methods which merits the attention of every business, however small, having an office. Its publishers state that it is "the first and only book published on modern office organization"; that statement may be extreme, but it certainly seems the best. Its author is assistant secretary of the Alexander Hamilton Institute, New York City, and lecturer on office management in the New York University, School of Commerce, Accounts and Finance.

He divides his subject into three parts: Organization, Management and Office Records and Systems. After a preliminary introductory chapter comes an essential one on the selection of the office employees themselves; the qualifications of the office manager, finding the right kind of office employees—by advertising and otherwise, the selection of employees, character analysis, the organization of regular employment departments, etc. The chapters on office appliances discuss such ultra-modern inventions as the Hollerith machine, the new noiseless typewriter, automatic stamping machines, etc. They also take up the more fundamental questions of

desks and other furniture, pointing out comparative merits of various styles and finishes, the necessity for efficiency of standardized drawers, partitions and of oversight of such little things as chair cushions and filing cabinet construction. Several pages are devoted to office lighting, the new semi-indirect being given the preference.

There follows a chapter on the laying out of the office, with numerous diagrams and plans of actual successful layouts, and another chapter on the creation of the office organization, the "organization chart," listing of duties, mapping out the work, etc.

The next section, on Office Management, begins with a chapter on "Training Office Employees" which discusses various systems from that of actual office schools (in existence in a few very large businesses) to the usual "Office Manuals" and "Decision Books." A chapter on "Supervision and Salary Plans" is most suggestive. Forms for daily and weekly reports of work are analyzed, merit and bonus systems that are in actual operation are described, and the grading and promotion of employees taken up. In the following chapters such topics are discussed as: Methods of arousing enthusiasm, house organs, contests, suggestion systems, how to get personal supervision, how to criticize, the late habit and overtime, standardization of work and schedules of routine, office libraries, welfare work, office outings and vacation, the "efficiency vacation," business loyalty and office atmosphere, business periodicals and literature, savings funds and pension systems, special care of women employees, use of telephone, "ticklers," the office boy problem, the postage stamp nuisance, petty thieving, etc.

The third section is even more specific. The first chapter, on "Correspondence filing," is a thorough discussion of fundamentals, such diverse arrangements as the topical, geographic, numeric, chronologic, decimal and alphabetic in all its various forms being given due and impartial consideration. The verdict is, of course, strongly for vertical filing, and, except in exceptional special cases, for some form of alphabetic system. The importance of a single unified correspondence file for the entire office is pointed out, and such details as guides and transferring discussed.

The chapters following: On "Purchasing and store-room records," "Production order systems," "Records for credit and collection departments," "Records for advertising and sales departments" and miscellaneous office records, are equally detailed, concrete and suggestive. In an appendix are reprinted three longer documents: Marshall Field & Company's Rule Book for employees, the Office Manual for the collection department of "a large publishing house," and Rules and regulations governing an employees' saving fund (of the Commonwealth Edison Company.)

The book as a whole is fully illustrated, both from photographs and from numerous forms and record blanks in actual business use, and is apparently accurate and up-to-the-minute.

F. R.

\* The American Office. By J. Wm. Schulze. 379 p. illus. forms. 8vo. Key Pub. Co.



## MAILINGS OF SECOND-CLASS PUBLICATIONS.

Comparative statement of second-class matter mailed at the cent-a-pound and free-in-county rates during the last five fiscal years.

Fiscal year.	Subscribers' copies.		Sample copies at cent-a-pound rate.	Total at cent-a-pound rate.	Total mailings at cent-a-pound and free-in-county rates.
	Free in county.	At cent-a-pound rate.			
	Pounds.	Pounds.	Pounds.	Pounds.	Pounds.
1909.....	51,568,188	709,844,738	13,388,444	723,233,182	774,801,370
1910.....	55,639,177	805,077,852	12,695,048	817,772,900	873,412,077
1911.....	57,704,761	880,422,146	12,874,762	893,296,908	951,001,669
1912.....	58,017,631	927,260,451	12,679,904	939,940,355	997,957,986
1913.....	60,060,472	985,474,725	12,072,315	997,547,040	1,057,607,512

### ATTORNEY FOR MACY'S DENIES BOOKS WERE EVER SOLD BELOW COST.

EDMOND E. WISE, attorney for Macy's in their book price litigation, denied in a statement last Saturday that the Macy store had sold books below cost for advertising purposes. In a letter to the New York *Journal of Commerce*, he said:

New York, Dec. 20, 1913.

Editor of *The Journal of Commerce and Commercial Bulletin*:

SIR:—With reference to the editorial which appeared in your paper December 3, as follows:

The fact still remains that there is a certain lack of justice to publishers and to authors of copyrighted books in virtually destroying their special market by the freedom of any dry goods, hardware or grocery dealer to get the books and to sell them as a mere incident of their own proper business.

I would call to your attention that this particular paragraph is based, in so far as the litigation between Macy & Co. and the Publishers' Association is concerned, on a misapprehension of the facts, largely due, no doubt to the widely circulated statements of George Haven Putnam and other publishers who have completely misapprehended, if not misrepresented, Macy's attitude in this matter.

So far as Macy's is concerned there has never been mischievous or malicious price cutting nor has its book department or any other department ever been conducted as a "bait" or as a mere "incident" of its own proper business.

The litigation, which was ended this month by the Supreme Court, grew out of a controversy between the Publishers' Association and that department store, and which started in 1900 simply and solely because the Publishers endeavored by means, both fair and otherwise, to compel the maintenance of prices and thus to undermine one of the important principles on which the success of any business is based; that is, the right to sell goods purchased and owned without dictation or interference by outsiders, a right which in the absence of a contract is necessarily inherent to the ownership of articles of commerce and a restriction upon which cannot be construed in any other way than a restraint of trade, both wholesome to those participating therein and injurious to the public at large.

It is true that Macy has never made such large pretensions as some of the organizers of the Publishers' Association, who have claimed that the general purpose of the association is not for individual profit, but largely to prevent the booksellers throughout the country from being driven out of business by the competition of dry goods concerns. Even if that motive was the only one, it does not warrant the falsely charging of reputable merchants with unfair practices, as is done when it is said that books were sold at less than cost for the purpose of bringing into a "state of mind" customers who, by reason of the comparison, would be induced to purchase other commodities. That charge, if true, could easily have been established in court. As a matter of fact, it is not true. The book department at Macy's was run precisely as any other department and for a reasonable profit until interfered with by the united publishers and booksellers.

The vitality of any enterprise that during a period of years progresses financially and otherwise is dependent to a large extent on its adherence to certain commercial principles and the determination to uphold them. For many years there has been a persistent endeavor on the part of owners of copyrights and patents and trademarks to restrict prices—that is, to dispose of the titles of their products and still retain a quasi ownership in them. This method of doing business is destructive of the principles on which a successful department store can and must be run, and if it had not been defeated by the recent decision of the United States Supreme Court it would require but little gift of prophecy to foretell that a condition of subserviency on the part of all distributors would soon have been created, which would have been absolutely intolerable.

EDMOND E. WISE.

### SUFFICIENCY OF COPYRIGHT NOTICE ON A MAP.

WHAT constitutes a sufficient copyright notice on a map, when the map is part of a copyright book, is the question which arose for adjudication in the case of *Lydiard-Peterson Co. v. Woodman*. The decision was divided, and the case presents sufficient points of interest to warrant reprinting the decision in full.

Hook, circuit judge, dissenting.

Appeal from the Circuit Court of the United

States for the District of Minnesota; Charles A. Willard, judge.

Before Sanborn and Hook, circuit judges, and McPherson, district judge.

*Smith McPherson, district judge.* This is an action in equity for an injunction and damages for infringement of an alleged copyrighted map or chart of Lake Minnetonka, Minnesota. The Lydiard-Peterson Company, the defendant in the court below, pleaded a number of defenses, only one of which will be considered. The lower court adjudged the Lydiard-Peterson Company guilty of infringement, awarded plaintiff damages in the sum of \$75 and costs, including an attorney fee of \$50, and perpetually enjoined the Lydiard Company from reproducing, printing, or selling the map it had been printing and selling. Thereupon this appeal was taken.

To save expense and to limit the controversy, the parties signed and filed a stipulation, to the effect that the only question for determination by this court is as to the sufficiency of the notice on complainant's alleged copyright. Prentiss M. Woodman had printed a directory showing the ownerships of all residences and property adjacent to and near by the lake. Inside of the cover is a pocket for a map. There were 500 copies of the book and 1,000 maps printed. In some instances the book with map included sold for \$3, and in other instances the map alone for \$1. Woodman himself sold them, and a few were sold at book stores. On the map is the following:

Woodman's Minnetonka Map-Directory. Copyright 1908. Drawn by J. C. Woodman.

On another part of the map is the following:

Published by Woodman Publishing Co., 841 Lumber Exchange Building, Minneapolis, Minn. Red figures refer to Index Book with ten special books. Price, including book, \$3.00 postpaid.

The bill of complaint refers to the map only. The map has red numerical figures representing each piece or tract of ground. By referring to the corresponding figure in the Directory, the name of the owner or occupant is ascertained. The description of defendant's map need not be stated, because the stipulation recites:

It being conceded by the appellant, if the notice of copyright is sufficient, the record contains evidence sufficient to support the finding and judgment of the court as to infringement.

It was also stipulated that the outside cover of the book, and the title page, introduction, and contents of the book should be certified to this court—

for the reason those portions of the exhibit above specified contain all matters in any wise affecting or pertaining to the question raised and to be considered on this appeal, to wit, the sufficiency of the notice contained on Exhibit A (which is the map).

So that it is necessary to turn to the book (Map-Directory) in so far as it is in the record. On the title page is the following:

"Woodman's Minnetonka Map-Directory, 1908."

And the following:

"Woodman's Minnetonka Map-Directory, 1908."

"Copyright 1908 by Prentiss M. Woodman. Woodman Publishing Company, Lumber Exchange, Minneapolis, Minn."

The requisite copies were timely deposited with the Librarian of Congress, and on March 25, 1908, the copyright for 28 years was issued.

[1] The holder of a copyright has no monopoly by virtue of the issued copyright itself, but his rights are measured by the statute, provided always he has complied with the statute. (*Thompson v. Hubbard*, 131 U. S., 123, 9 Sup. Ct., 710, 33 L. Ed., 76; *Merrell v. Tice*, 104 U. S., 557, 26 L. Ed., 854; *Wheaton v. Peters*, 8 Pet., 591, 8 L. Ed., 1055.) The statute of June 18, 1874 (18 Stat., 78, c. 301 [U. S. Comp. St. 1901, p. 3411]), provided that a publication should show on its face or title page:

"Entered according to Act of Congress, in the year— by A. B., in the office of the Librarian of Congress, at Washington; or at his option the word 'Copyright' together with the year \* \* \* and the name \* \* \* thus— Copyright, 18—, by A. B."

[2] This was on the book at its appropriate place with greater definiteness than required by statute. And if we were dealing with the book or Directory alone the case would not require argument to show that the statute had been complied with. And the subsequent statute, enacted after complainant had obtained his copyright, is of less specific requirements. (See act Mar. 4, 1909, c. 320, 35 Stat., 1079, U. S. Comp. St. Supp. 1911, p. 1472.)

[3] Turning to the map, and considering it alone, we find at one place on its face in large print:

"Woodman's Minnetonka Map-Directory. Copyright 1908. Drawn by J. C. Woodman."

In another place the words:

"Published by Woodman Publishing Co., 841 Lumber Exchange, Minneapolis, Minn."

In the light of the fact that the record shows Prentiss M. Woodman to have been the author of the copyright and that J. C. Woodman was the draftsman of the map, and that they were father and son, of the same city and same business address, that of and by itself, the notice on the map is not sufficient. The cases of *Burrow-Giles Lithographic Company v. Sarony* (111 U. S., 53, 4 Sup. Ct. 279, 28 L. Ed. 349) and *Bolles v. Outing Company*, by the Court of Appeals, Second Circuit (77 Fed., 966, 23 C. C. A. 594, 46 L. R. A. 712), affirmed in 175 U. S., 262, 20 Sup. Ct., 94, 44 L. Ed., 156, although not passing on the point, have gone far in upholding the sufficiency of a notice. In the *Sarony* case the initial of the given name was given. In the *Bolles* case no initial of the first name was given, and the surname only was recited. But the subject matter was a photograph, and there was no other photographer by that name in the city named. To uphold the map alone in the case at bar is to carry the defective notice further than either of the cases cited, and as believed further than any appellate court has yet gone. So that, if the map alone were being considered, it would follow that the notice is insufficient.

But we are of the opinion that in this case the book or Directory and the map are one production, and that the Directory includes the map. We fail to find a material difference whether the map is inclosed in the pocket to



the Directory or whether it is stitched or otherwise fastened to the cover, or elsewhere in the Directory. On the map is the hyphenated word "Map-Directory," showing that it is of itself not complete. To use it, the figures necessarily carry the reader to the book or Directory. And on the title page of the book are the same words "Map-Directory." These carry the reader to the map.

But the argument against the foregoing is that there were but 500 books published and 1,000 of the maps, and that some of the 500 extra maps were alone sold. But the answer to that is: He had the right to print as many extra maps as he desired, provided he did not distribute them. And those separate maps put in circulation were thus distributed after he had a valid copyright. The effect of that may or may not amount to an abandonment, the very question we are precluded under the stipulation from considering. The parties have agreed that we shall only consider the sufficiency of the notice.

Paragraph 8 of the defendant's answer is an affirmative defense to the effect that subsequent to March 28, 1908 (date of complainant's copyright), the complainant sold the map separately and thereby lost his exclusive rights under his copyright. This question was for the District Court to decide, and presumptively was correctly decided. And that holding is not here for review.

Our holding is that the directory, with the map in the pocket, constitute but one publication, on which, at the appropriate place, is a sufficient notice. What was done with the extra maps with a defective notice at a subsequent time, and the effect thereof, is now not material.

The decree of the lower court should be affirmed; and it is so ordered.

*Hook, circuit judge (dissenting).* This suit was brought for the infringement of the copyright of a map, not of a book and map. It is conceded in the foregoing opinion, as indeed it must be, that the notice of copyright on the map, taken by itself, is insufficient; therefore the map, separately regarded, was subject to duplication by anyone. The notice required by the act of Congress to be placed upon each copy of the thing copyrighted must be sufficient to advise the public of the name of the author, the existence of the claim of exclusive right, and the date at which the right was obtained. This notice has always been held to be a condition precedent to the perfection of a copyright. To find a sufficient notice in this case my brothers leave the map and go to the title-page of a book. But the map is not a physical part of the book; it is a part only by reference found in the book. True, there is a pocket in the book in which the map might be placed for convenient keeping, but whether it is kept there and used in connection with the book depends upon the whim or desire of the owner. This is so because the map as such is complete in itself and has a use independently of the book. To that extent it is a distinct publication. The course of complainant confirms this. He published 500 books and 1,000 maps, and put the extra maps on the market and sold some of them. This

is not mentioned to show abandonment of the copyright or forfeiture, but simply to show complainant's course of trade, and that he regarded them as publications, each independently useful and marketable.

*Heywood v. Potter* (22 L. J. Q. B., 133) is in point. It arose under the English copyright of designs act, 5 & 6 Vict., c. 100, § 4, which required the proprietor of a design to put upon each article to which it was applied the letters "Rd," meaning registered. The plaintiff copyrighted a design for wall paper which he made and sold for use in 12-yard lengths. Upon these he placed the required letters. But it was also the practice to sell or otherwise issue patterns or samples 27 inches long cut from the 12-yard lengths. These samples so published and disposed of did not bear the mark of registration, and it was held the plaintiff was not entitled to relief. Regarding the same act, *Romilly, Master of the Rolls*, said:

Whatever the original manufacturer who has got a registered design sells, a separate piece it may be, he must give notice upon that piece that it is registered. (*Sarazin v. Hamil*, 32 L. J. Ch., 380.)

The notice prescribed by the act of Congress is to protect the public from charges of piracy, and it should be placed where it will reasonably accomplish its object, having regard to the character of the article and the customs of trade.

#### BOOKSELLERS PROPOSE SOME NEW YEAR'S RESOLUTIONS FOR THE PUBLISHERS' CONSIDERATION.

W. B. CLARKE, Chairman of Committee on Relations to Publishers of the American Booksellers' Association is sending out the following letter to the various publishing houses:

New York, Dec. 20, 1913.

DEAR SIR:

On behalf of the Booksellers, I would suggest to you the desirability of placing your entire list, old books as well as new, on a net basis beginning January 1, 1914; or upon such other date in the early part of the year 1914 as may be most convenient for you.

As you probably are aware, several publishers have already taken this step and it has developed manifold advantages, one of the most desirable of which is that, owing to all books being sold at a fixed price, a bookseller can send out catalogues of the publishers without resting under the suspicion that he is asking more for his goods than his neighbor.

I also suggest the desirability of making a uniform discount of 33 1/3% to booksellers on mail orders as well as upon orders given your traveling representative. If the publishers expect the establishment of new book stores and to use these as a medium for the distribution of their publications, they must demonstrate to those who now do a book business, only in a small way, and with other lines of goods, that it will be profitable for them to increase their book business. An effective means to this end would be, in my opinion, the granting of such a discount on mail orders as to suggest to the small bookseller the



desirability of expanding this branch of his business for profit-making reasons.

W. B. CLARKE.

### COMPLAINTS FOR ALLEGED INFRINGEMENT OF COPYRIGHT MUST BE DETAILED.

Bills for alleged infringement of copyright must give detailed and sufficient allegation of the facts essential to such complaint. In the case of *Crown Feature Film Co. v. Levy et al* for alleged infringement of copyright on a certain photograph, it was held by the District Court, S. D., New York, October 21, 1912, that the complaint of infringement was defective:

"(1) There was nothing to show that the person claiming copyright had the said right or how he acquired it.

"(2) There is nothing to show that the photograph is a copyrightable work.

"(3) It fails to show compliance with the copyright statute.

"(4) It fails to allege facts showing infringement."

The court took up these contentions *seriatim* in the following words:

The fourth ground is not tenable, and since the argument that ground has been abandoned, as appears in defendants' replying memorandum.

[1] First. Complainant states merely that its assignor was "the sole and exclusive owner and proprietor of certain photographs entitled 'St. George and the Dragon, Part 1,' \* \* \* and of all rights and privileges thereunder and therein in and to the United States and the territories thereof." There is no allegation that Powers was the author, or that there was any author or producer in the United States or elsewhere, or how, if Powers was not the author, he became the proprietor. I think, under the present act even more strongly than heretofore, complainant must show his title not merely by an allegation that he is the proprietor, but by setting forth facts, which show how he became proprietor and why he has the right to bring the action. While *Bosselman v. Richardson* (174 Fed., 622, 98 C. C. A. 127) and *Ford v. Charles E. Blaney Amusement Co. (C. C.)* (148 Fed., 642), arose under the previous law, yet they are in principle applicable to the case here under consideration.

[2] Second. I am inclined to think that defendants are right in their contention that the bill is demurrable because there is nothing to show that the photograph is a copyrightable work.

[3] Third. The allegation that Powers filed "two complete copies of said photographs" does not satisfy the requirement of the statute, which, among other things, is that registration shall be made by depositing "two complete copies of the best edition thereof then published." The bill must show strict compliance with the requirements of the Copyright Law, and, if the failure so to do appears on the face of the bill, then the bill fails to state a cause of action under the statute.

Leave was given the complainant to amend the complaint within 20 days, but the case does not seem to have been carried further.

### SOME BOOK TRADE CHANGES FOR THE NEW YEAR.

IN THE CENTURY CO. some interesting changes in the personnel of the house will take place on the first of January: Rodman Gilder becomes Treasurer in place of Donald Scott, who resigned, George L. Wheelock, who has been for many years head of the book sales department, becomes Assistant Treasurer, James Abbott, who has been in charge of manufacturing, retains that position and also becomes Auditor of the company and Don M. Parker, who has had charge of the *St. Nicholas* advertising becomes Advertising Manager of both *The Century Magazine* and *St. Nicholas*.

T. R. SMITH, for many years associated with Moffat, Yard & Co., will join the staff of *The Century Magazine* as Manager in the editorial department under Mr. Yard, the Editor-in-Chief.

B. F. HITCHENS, who for the past five years has been Manager of the Chicago office of J. C. Winston Co., will make the Coast trip for his house *vice* A. L. Bonney, who is no longer connected with the company.

WM. F. COLLINS, recently with Raphael Tuck & Sons Co., will hereafter represent the Saalfeld Publishing Co.

LESLIE G. NOURSE, for numerous years with Henry Altemus Co., has cast his lot with the Platt & Peck Co.; J. Donald Newton leaves Platt & Peck Co.

FREDERICK HOPE will represent B. W. Huebsch.

EDWARD J. GOLDBERY will, once more, represent the Laird & Lee Corporation which is now shaped-up for aggressive business.

CHARLES M. ROE, of Fleming H. Revell Co., has resigned to become business manager of the Standard Publishing Co., of Cincinnati.

EDWARD I. HYKE, for Rand, McNally & Co., covers the territory formerly traveled by W. M. Allen.

RALPH E. DEWITT, who for the past year has been a traveling salesman for Dodd, Mead & Company, in the south and middle west, is now connected with the *Evening Mail*, of New York City, as assistant to the business manager.

JOHN J. COAKLEY, JR., formerly with Dana Estes & Co., has joined the traveling staff of Sully & Kleinteich, and will represent them during the coming year on the Pacific coast, the south, the middle west and New England.

### CANADIAN NOTES.

#### NEW PARTNER FOR CANADIAN HOUSE.

TORONTO.—A change of considerable importance has just been announced in the publishing trade here. George Stewart, who has for the past nine years been covering Canada for the Oxford University Press, has resigned this position and accepted a partnership with McClelland & Goodchild, one of the newer Canadian publishing houses. The firm will now be known as McClelland, Goodchild & Stewart, and the junior partner will have supervision of the trade end of the business. For the present he will remain actively on the

road, carrying the Company's line from Atlantic to Pacific, but with the growth of trade, he should soon be able to relinquish this heavy task. Mr. Stewart, like his two partners, is a graduate of the office of the Methodist Book and Publishing Co., which he entered as a boy twenty-three years ago. He worked inside for seven years and then went on the road for them for a similar period. When the Oxford University Press opened its Canadian Branch about 1904 under the management of S. B. Gundy, he was at once engaged to cover Canada for the new concern. A good deal of the phenomenal success which the Oxford people have met with in Canada, has been due to Mr. Stewart's efforts. He is one of the most popular book travellers in the country and is highly esteemed by the trade, being frank, genial and absolutely square in all his dealings. Messrs. McClelland & Stewart are sailing from New York on the "Mauretania" on December 16th, and will spend some time in London arranging connections with British Publishers. They are quite enthusiastic over prospects and being young and ambitious will doubtless make a mark for themselves in the trade in Canada.

An investigation into alleged graft in connection with the purchase of a site for the new office building of the Methodist Book and Publishing Company has just been completed. Earlier in the year the committee of the Methodist Church, which controls the Book Room, acquired property on Queen Street west and proceeded to prepare the land for the erection of a big building to accommodate all the offices and plant connected with the business. The work of construction was about to commence when a statement appeared in the press to the effect that the syndicate which had sold the land to the committee was composed of men who were very close to the management, two of them being solicitors for the Company. They had acquired the land only a short time before it was sold to the Book Room Committee and had made a considerable profit on the transaction. It was felt that some explanation of the circumstances surrounding the deal should be made. Apart from these considerations altogether, some leading men in the Church stated that they believed the property to be unsuitable for the purpose of such a building, it lying in a poor part of the City and away from the business centre. They demanded a reconsideration of the purchase and urged that other more suitable property should be acquired. The investigating committee has exonerated the vendors of any crooked dealing, through pointing out that it was hardly the right thing for men so closely connected with the Company to be concerned in such a transaction. They also declared in favor of the present site and construction will probably be resumed in the near future.

Conditions in the publishing and book-selling trades in Canada are reported very dull. The hoped-for improvement following the marketing of the biggest crop yet recorded in the West has not materialized and money seems to be just as tight as ever. Book stores are falling behind in their sales and

even the near approach of the holiday season has not accelerated buying to any extent. The publishing houses are very busy getting out orders for books that have just come to hand from England or the United States, but as far as repeats are concerned or late purchases, there is practically nothing doing. Travellers, who have been trying to pick up a few pre-holiday orders, find they book stores heavily stocked and the booksellers without any disposition to buy more. Those who have been watching things closely predict no improvement for six months at least. Meanwhile the trade are exercising caution and running their stores on conservative lines.

W. A. C.

#### COPYRIGHT NOTES.

THE following copyright cases have not hitherto had notice in the PUBLISHERS' WEEKLY. Summaries of them are given here that the PUBLISHERS' WEEKLY's copyright record may be complete.

#### COPYRIGHT ON A PICTURE COVERS A PREVIOUSLY MADE SKETCH.

That the reproduction of a sketch afterwards elaborated into a painting constitutes an infringement of the copyright on that painting was decided by Judge Ward of the Circuit Court, New York, on December 28, 1911, in the case of an injunction suit brought by Joseph Beifeld against the Dodge Publishing Company of New York. The painting in question, entitled "Sing a Song of Sixpence," was painted and copyrighted, according to contract, by Maxfield Parrish, for the bar-room of the Hotel Sherman in Chicago. Subsequently the defendants published without permission from the copyright holders a sketch substantially a copy of the complainant's painting, though different in minor details. Defendants, who had purchased the sketch on March 11, 1911, from one Purves to whom it had been given by the artist, contended that it was made before the painting. Judge Ward ruled that it was nevertheless covered by copyright.

#### EACH INFRINGING COPY, NOT SHEET, SUBJECT TO PENALTY.

That evidence of intent to evade the law need not necessarily be shown, and that two infringing photographs reproduced on one sheet must be penalized as two infringements were points settled in an action brought by J. D. Drake and E. R. Drake of Silverton, Ore., against the Journal Publishing Co. of Portland, Ore., decided in favor of the plaintiff by the district court, and brought by writ of error of the defendant to the Circuit Court of Appeals, Ninth Circuit. This court, on October 14, 1912, affirmed the judgment of the district court. In 1903 the plaintiffs, photographers, became sole owners and proprietors of two photographs, entitled "Lower South Silver Creek Falls" and "South Silver Creek Falls." Prior to September 8, 1907, these were used, by permission of the owners, in *Pacific Northwest*, a newspaper published by Phillip S. Bates of Portland, Ore. An agent of the defendant secured from the office of that newspaper copies of the photographs in question, which were reproduced, reduced in



in size, in the defendant's paper the *Oregon Daily Journal*, on September 8, 1907. The plaintiffs secured 400 copies of that issue of the paper and brought action to recover the penalty of \$1 each provided by the statute. The district court returned a verdict of \$800 and costs in favor of the plaintiffs. The defendants contended that there was evidently on their part no intention to evade the law since the photographs in question were reproduced without disguise or variation. In sustaining this verdict the Circuit Court of Appeals replied that evidence of such intent on the part of the defendant to evade the law was unnecessary, the mere fact that the copyrighted article has been reproduced in any form being sufficient.

The further objection that the \$800 verdict should be reduced to \$400 on the ground that only 400 infringing sheets were found in the defendants' possession was not sustained, the court ruling that whereas two separate and distinct infringements were printed upon 400 sheets, there were 800 infringements printed in all.

#### HURST & COMPANY MOVE.

HURST & COMPANY, the publishers, formerly at 395-399 Broadway, New York City, will next month move to new offices at 432 Fourth Avenue, corner of 29th Street. They have found some disadvantage in being located outside of the publisher's zone, and believe that the new location will keep them better in touch with their customers and the trade generally.

#### OBITUARY NOTES.

CAPT. HENRY FRANCIS BROWNSON, soldier, author and lawyer, formerly of New York, died at his home in Detroit, December 17th. He was the translator of "Love and Mary," from the Italian; Balme's "Fundamental Philosophy," from the Spanish, and Tarducci's "Life of Columbus," from the Italian. He was the author of "The Life of John Sebastian Cabot," "Religion of Ancient Craft Masonry," "Faith and Science," and "Equality and Democracy."

JULES CLARETIE, French Academician and until recently director of the Comedie Francaise, died in Paris, December 23d. Jules Arsene Arnaud Claretie was a mere lad when he began the practice of literature, which at various times for more than half a century carried him through a career that included war correspondence, essays, plays, poetry, novels, political writing and general journalism. He was born at Limoges in December, 1840. As a novelist M. Claretie was more successful than as a playwright, although he had also enviable success in writing for the stage. His chief historical works are his "History of the Revolution of 1870-71," "Camille Desmoulins" and "The Last Mountaineers." Of the large number of novels he wrote perhaps the most popular were "Candidat," "Un Million," "Troisieme Dessous" and "Monsieur le Ministre." His many plays included "Raymond Lindey," "Le Regiment de Champagne," "La Famille des Gueux" and "Les Muscadins."

#### BOOK TRADE ASSOCIATIONS.

##### THE STATIONERS' AND PUBLISHERS' BOARD OF TRADE, INC.

THE ANNUAL MEETING of the Stockholders of The Stationers' and Publishers' Board of Trade, Inc., for the election of Trustees for the year 1914 and the transaction of other business will be held at the office, 99 Nassau Street, New York, on Tuesday, January 6, 1914, at 3.30 o'clock, P.M.

#### PERSONAL NOTES.

MR. AUGUST ECKLE, formerly in the retail book business in New York City, has purchased an interest in the Book and Stationery Department of The La Salle and Koch Co., Toledo, Ohio. This department is controlled by The E. Higgins Co., who operate departments in Milwaukee, Toledo, Grand Rapids, St. Paul and Omaha. Mr. Eckle has assumed the management of the Toledo department.

WM. RICKEY, of William Rickey & Co., publishers, is now president and manager of the Tabard Inn Book Co., of Philadelphia. This concern does a large mail order business in remainders and also operates the Tabard Inn Circulating Library which is now said to have in operation over 3,000 branches.

D. R. HOOLE, representing Stanley Paul & Co., of London, will arrive in New York City about January 4th and in addition to visiting such important business centers as Boston and Philadelphia, hopes to extend his journey to Chicago before proceeding to Canada. Communications intended to reach him upon arrival, should be addressed care of Thomas Cook & Sons, 245 Broadway, New York City.

#### LITERARY AND TRADE NOTES.

THE MACMILLAN Co. will publish early next year an extended work on the Philippines which Dean C. Worcester has in preparation.

"NOWADAYS," which Henry Holt & Co. will publish early in 1914, is a three-act comedy of "family life and feminism," by George Middleton.

IN JANUARY Browne & Howell Co. will publish "The Congresswoman," the story of the first woman member of the House, with a "woman's-place-is-the-home" moral.

P. J. KENEDY & SONS announce for publication early in January the Advent Sermons of Abbot Gasquet, delivered in St. Patrick's Cathedral, New York. Cardinal Farley will contribute an introduction to the volume.

MRS. W. B. ROBERTSON, of Plasterco, Va., requests book-dealers to notify her if offered "Journal of House of Burgesses, 1776," imprinted at Williamsburg, Va., by Purdie, as that volume has been lost in the mails.

BURGERSDIJK & NIEMANS, of Leiden, Holland, will send post free on application, their catalogue of 1,234 curious and rare books, views and maps on America and Australia, classified in 106 headings, such as Anthropology, Slavery, War of Independence, Mexico, Quakers, etc.

THE NEWEST and latest novelist to get the attention of the English critics is Arthur F.



Wallis, whose "Idonia: A Romance of Old London" has just been published in England, and is soon to appear here (Little, Brown & Co.) It is a story of love and roguery of sixteenth century England.

WE HAVE BEEN hearing echoes in this country of W. B. Maxwell's new novel "The Devil's Garden," which attained such popularity in England, that one London retailer alone sold over 2,000 copies. Early in January, when the book will be brought out by the Bobbs-Merrill Co., American dealers will have the opportunity of trying to beat that record.

BRENTANO's announce for next spring publication, a new volume of plays by Bernard Shaw, which will include "Fanny's First Play," "Misalliance," and "The Dark Lady of the Sonnets." The same firm also announce a second series of plays by Eugene Brieux, author of "Damaged Goods," with the title "Three More Plays by Brieux." This volume will contain, "La Robe Rouge," "crowned" by the French Academy; "La Foi," in which Mr. Beerbohm Tree made such a success in London last year; and "La Femme Seule," dealing with the woman question.

WHITELAW REID's writings on education, government, history, literature, are about to be published by the Scribners. "American and English Studies" in two volumes contains the finest contributions of the distinguished editor and ambassador. The first of these volumes, which is devoted to "Government and Education," treats of such subjects as "The Rise of the United States," "Organization in American Life," "The Diplomatic Point of View." The second volume is filled with studies in Biography, History, and Journalism.

"A NATURALIST IN WESTERN CHINA" (Doubleday, Page & Co.), by Ernest Wilson, formerly of the Royal Botanical Garden, Kew, London, and now of the Arnold Arboretum of Harvard University, chronicles the remarkable results of eleven years' travels and explorations in Western China, during which time Mr. Wilson collected no less than sixty-five thousand specimens and sent home seeds of over fifteen hundred different plants. He has brought into the gardens of Europe and America more species of hardy trees and shrubs than were known before.

#### BUSINESS NOTES.

LYNCHBURG, VA.—J. P. Bell Co. recently suffered a loss by fire. All dealers and stationers are requested to forward them, at once copies of their latest catalogues and discount sheets, as this will doubtless save much correspondence.

#### BIBLIOGRAPHICAL NOTES.

##### CATALOGUES OF NEW AND SECOND-HAND BOOKS.

*Sampson Low, Marston & Co.*, London, Tudor House, 32 Warwick Lane. Announcement list of new and forthcoming books.

*A. C. McClurg & Co.*, Chicago, Ill. Catalogue of rare and fine imported books, includ-

ing Walton's complete angler, Audubon's birds of America, Montaigne's essays, Spenser's faerie queene, sets of first editions of Dickens, Meredith, Scott, Eliot, etc. (No. 42; 756 titles.)

*Jos. McDonough Co.*, Albany, N. Y., 73 Hudson Ave. Catalogue of scarce and fine books. (No. 302; 6186 titles.)

*Henry Malkan*, New York City, 42 Broadway and 55 New St. Books for presents.

—Catalogue of choice books in fine bindings for holiday gifts.

*F. Marcham*, New Southgate, London, 129 High Road. Books and manuscripts. (No. 31; 355 titles.)

*F. Metcalfe-Morton*, Brighton, Eng., 1 Duke St. Catalogue of books ancient and modern, including many titles on freemasonry; a compact and carefully selected botanical library. (No. 10; 904 titles.)

*Morris Book Shop*, Chicago, Ill., 71 East Adams St. Our book catalogue. (No. 59; 331 titles.)

*Noah Farnham Morrison*, Elizabeth, N. J., 314-318 West Jersey St. Various books and pamphlets relating to America and the states of South Carolina, Tennessee, Texas, Utah, etc. (No. 139; 2315 titles.)

*Martinus Nijhoff*, La Haye-Lange Voorhout 9. Livres rares et curieux catalogue de livres anciens en ventê aux prix marques chez. (No. 396; 1029 titles.)

*Leo. S. Olschki*, Florence, Lungarno Acciaiuoli 4. Bulletin Mensuel des derniers achats de la librairie ancienne. (No. 28; 240 titles.)

*Powner's Book Store*, Chicago, Ill., 37 N. Clark St. Catalogue of a choice collection of rare and standard books; new and second-hand. (No. 8; 1248 titles.)

*C. E. Rappaport*, Rome, 13 Via Bocea Di Leone. Architecture, ouvrages anciens avec une collection très remarquable de guides de villes anciens. (544 titles.)

*Ludwig Rosenthal's Antiquariat*. München, Hildegardstrasse 14 und Leubachplatz 6. Luftschiffahrt aeronautics L'aeronautique, 1503-1913. (1233 titles.)

*Shepard Book Co.*, Salt Lake City, Utah. Catalogue of choice and rare books. (No. 71.)

*W. H. Smith & Sons*, London, 186 Strand. Catalogue of general literature withdrawn library books, second-hand and newly bound at special sale price.

*Henry Stevens, Son & Stiles*, London, 39 Great Russell St. Chronological catalogue of books and pamphlets relating to political economy. (642 titles.)

*Chas. Thurnam & Sons*, Carlisle, Eng., 11 English St. Catalogue of a collection of books, pamphlets, and prints. (No. 16; 1062 titles.)

*James Tregaskis*, London, 232 High Holborn. Caxton Head Catalogue. (No. 752; 939 titles.)

*Von Simmel & Co.* Leipzig, Leplaystr. 10. Catalogus librorum universa antiquarum et litterarum et rerum studia complectentium qui pretiis appositis prostant. (14772 titles.)

*Henry Young & Sons*, Liverpool, 12 So. Castle St. A catalogue of rare and interesting books. (No. 445; 386 titles.)

## Weekly Record of New Publications

The entry is transcribed from title page when the book is sent by publisher for record. Books received, unless of minor importance, are given descriptive annotation. Prices are added except when not supplied by publisher or obtainable only on specific request. The abbreviations are usually self-explanatory. c. indicates that the book is copyrighted; if the copyright date differs from the imprint date, the year of copyright is added. Where not specified the binding is cloth.

A colon after initial designates the most usual given name, as: A: Augustus; B: Benjamin; C: Charles; D: David; E: Edward; F: Frederick; G: George; H: Henry; I: Isaac; J: John; L: Louis; N: Nicholas; P: Peter; R: Richard; S: Samuel; T: Thomas; W: William.

Sizes are indicated as follows: F. (folio: over 30 centimeters high); Q. (4to: under 30 cm.); O. (8vo: 25 cm.); D. (12mo: 20 cm.); S. (16mo: 17½ cm.); T. (24mo: 15 cm.); Tl. (32mo: 12½ cm.); Fe. (48mo: 10 cm.); Sq., obl., nar., designate square, oblong, narrow. For books not received sizes are given in Roman numerals, 4°, 8°, etc.

**Adams, E: Larrabee.** Word-formation in Provençal. N. Y., Macmillan. c. 17+607 p. 8° (Univ. of Mich. studies; humanistic ser.), \$4 n.

**Adams, J: Quincy.** Writings of John Quincy Adams; ed. by Worthington Chauncey Ford. V. 2, 1796-1801. N. Y., Macmillan. 26+531 p. front. 8°, \$3.50 n.

**Adcock, A. St. John.** The booklover's London. N. Y., Macmillan. 13+324 p. il. 12°, \$1.75 n.

**Adventure, (An.)** New ed. N. Y., Macmillan. 6+205 p. il. maps. 12°, \$1.25 n.

**Aesop.** Fables; adapt. by F. C. Tilney. N. Y., Dutton. 12°. (Tales for children from many lands; ed. by F. C. Tilney), 50 c. n.

**Allen, Alfr. H:** Allen's commercial organic analysis. 4th ed. V. 8, Armstrong, E. Frankland, and others, Enzymes, proteins and albuminoid substances, milk and milk products, haemoglobin and blood, proteoids, fibroids. Phil., Blakiston. 10+696 p. il. 8°, \$5.

**Almanach de Gotha;** annuaire généalogique, diplomatique et statistique—1914. 151me année. N. Y., Lemcke & B. 24+1254 p. pors. T. \$2.50.

**Arthur, F:** The mysterious Monsieur Dumont. N. Y., Devin-Adair. \$1.35 n.

**Arup, Paul S.** Industrial organic analysis; with a foreword by J. C. Irvine. Phil., Blakiston. 12+340 p. il. 12°, \$2.25.

**Ashley, C: G., and Hayward, C: B.** Wireless telegraphy and wireless telephony; (including wireless on aeroplane and airship); an understandable presentation of the science of wireless transmission of intelligence. N. Y., Van Nostrand. 144 p. \$1.

**Association of Collegiate Alumnae.** Vocational training; a list of institutions training educated women for occupations other than teaching; arranged alphabetically by occupations and by institutions and courses under each occupation. Phil., Assn. of Collegiate Alumnae, [V. H. Francis, Sec'y, 1420 Bellevue-Stratford.] 140 p. pap., 50 c.

**Baker, C. H. Collins, ed.** The great art treasures; subjects: Adoration of the kings; Portrait of a painter; The Hon. Mrs. Graham; Horsemen; Old Battersea Bridge; The annunciation; ivory Madonna and child. N. Y., Dutton. 28 p. il. 8°, pap., 50 c. n., in envelope.

**Baker, Ja. Hutchins.** Educational aims and civic needs. N. Y., Longmans. c. 183 p. S. 90 c. n.

Essays by president of University of Colorado emphasizing the relation between school and society. Contents: Educational aims and civic needs; a modern lesson in Greek; "Law for man and law for thing;" Ruler of the spirit; Absolute values; Epics in prose;

Scholar and the civic spirit; Modern university and democracy; National university as related to democracy; reorganization of American education.

**Baldwin, Ralph L., and Newton, Elbridge Ward, comps.** Familiar song classics. Bost., Ginn. c. 32 p. Q. (Musical art ser.) pap., 10 c.

**Balzac, Honoré de.** Lost illusions; with an introd. by G: Saintsbury. N. Y., Dutton. 14+384 p. 16° (Everyman's lib.), 35 c. n. leath., 70 c. n.

**Barca, Mme. Calderon de la.** Life in Mexico; introd. by H: Baerlein. N. Y., Dutton. 38+542 p. 16° (Everyman's lib.), 35 c.; leath., 70 c. n.

**Barnes, Rev. Arth. Stapylton.** The early church in the light of the monuments; a study in Christian archaeology. N. Y., Longmans. 20+223 p. pls. D. (Westminster lib.), \$1.50 n.

**Barnett, Mary G.** Young delinquents; a study of reformatory and industrial schools; introd. by Sir. J: Gorst. N. Y., Dutton. 14+222 p. 12°, \$1.50 n.

**Beerbohm, Max.** Fifty caricatures. N. Y., Dutton. il., \$2 n.

**Bigelow, Maurice Alpheus, and Bigelow, Mrs. Anna Neiglich.** Introduction to biology; an elementary textbook and laboratory guide. N. Y., Macmillan. 9+424 p. il. 12°, \$1.10 n.

**Binyon, Rob. Laurence.** The art of Botticelli; an essay in pictorial criticism. N. Y., Macmillan. 11+166 p. col. il. 4°, leath., \$75 n.

**Bjorling, Philip R.** Practical handbook on pump construction; with 9 plates. 2d. ed. N. Y., Spon & C. 7+86 p. 12°, \$1.50.

**Black, Hugh.** "According to my Gospel." N. Y. and Chic., Revell. c. 312 p. 12°, \$1.25.

**Black, Newton H:** A laboratory manual in physics, to accompany Black and Davis' Practical physics for secondary schools. N. Y., Macmillan. c. 10+117 p. il. diagrs. 12°, 50 c. n.

**Bloxam, Arth. G., and Lewis, S: J.** Chemistry; inorganic and organic; with experiments. 10th ed., rev. and en. Phil., Blakiston. 12+878 p. il. 8°, \$5.50.

**Bolton, Herb. Eug.** Guide to materials for the history of the United States in the principal archives of Mexico. Wash., D. C., Carnegie Inst. 15+553 p. O. (Carnegie Inst. pubs.) pap., \$3.50.

**Bowden, Rev. C: H:** The life of B. John Juvenal Ancina, companion of St. Philip Neri, Bishop of Saluzzo. St. Louis, Herder. 8+239 p. front. 8°, \$1.25 n.

**Braine, Sheila E.** Merchant ships and what



- they bring us; a book for boys and girls; il. by C. de Lacy. N. Y., Dutton. 40 p. il. 8°, pap., \$1.25
- Brown, Van Dyke.** Secrets of scene painting and stage effects. N. Y., Dutton. 76 p. il. 8°, \$1.25 n.
- Browning, Rob.** The pied piper; an easily staged musical play in one act; written and adapt. from "The pied piper of Hamelin," by E. Ernest Bramlen. N. Y., Dutton. 64 p. il. 12°, bds., 90 c. n.
- Burr, W: Hubert.** Suspension bridges, arch ribs and cantilevers. N. Y., Wiley. c. 11+417 p. diagrs. (part fold.) 8°, \$4.50 n.
- Butler, S:** Alps and sanctuaries of Piedmont and the Canton Ticino (op. 6.) New and enl. ed., with author's revisions. N. Y., Dutton. 336 p. 12°, \$2 n.  
The way of all flesh. N. Y., Dutton. 3+420 p. 12°, \$1.50 n.
- Byrnes, Ja. C., and others.** The pupils' arithmetic. Bk. 6, The complete arithmetic. N. Y., Macmillan. 9+432 p. 12°, 50 c. n.
- Caldwell, Rob., D.D.** A comparative grammar of the Dravidian or South Indian family of languages; ed. by J. L. Wyatt and T. Ramakrishna Pillai. 3d ed. rev. N. Y., Dutton. 40+640 p. 12°, \$4 n.
- Calhoun, Dorothy Donnell.** When great folks were little folks. N. Y., Macmillan. 11+174 p. il. pors. 16° (Everychild's ser.), 40 c. n.
- Campbell, Matilda G.** A textbook of domestic science for high schools. N. Y., Macmillan. c. 7+219 p. il. 12°, 90 c. n.
- Carroll, Benajah Harvey, D.D.** The book of Genesis; ed. by J. B. Cranfill. N. Y. and Chic., Revell. c. 451 p. 8°, \$2.25 n.
- Century (A) of essays; an anthology of the English essayists.** N. Y., Dutton. 14+474 p. 16° (Everyman's lib.), 35 c. n.; leath., 70 c. n.
- Christie, Clarence V.** Electrical engineering; the theory and characteristics of electrical machinery. N. Y., McGraw-Hill, 417 p. il. 8°, \$4 n.
- Church Library Association.** A list of books recommended for Sunday-school and parish libraries. Cambridge, Mass., Church Lib. Assn. 24 p. S. pap., gratis.
- Clay, Beatrice.** King Arthur and his Round Table; il. by Dora Curtis. N. Y., Dutton. 128 p. 12° (Tales for children from many lands.) 50 c. n.
- Clifford, Chandler Robbins.** The lace dictionary; pocket ed., including historic and commercial terms, technical terms, native and foreign. N. Y., Clifford & Lawton [373-4th ave.], c. 156 p. il. pors. S. \$2.  
Brief, compact dictionary of hand and machine made laces, ancient and modern, art and commercial. There are 815 definitions with 225 illustrations.
- Clowes, Fk., and Coleman, Jos. Bernard.** Quantitative analysis; adapt. for use in the laboratories of schools and colleges. 10th ed. Phil., Blakiston. 24+577 p. il. \$3.50.
- Colquhoun, Ethel Cookson [Mrs. Archibald Colquhoun.]** The vocation of woman. N. Y., Macmillan. 8+341 p. 12°, \$1.50 n.
- Colum, Padraic.** A boy in Erinn; il. by Jack Yeats. N. Y., Dutton. 256 p. 12° (Little schoolmate ser.), \$1 n.
- Compton-Rickett, Arth.** William Morris; poet-craftsman, social reformer; with an introd. by R. B. Cunningham Graham. N. Y., Dutton. 325 p. 8°, \$2.50 n.
- Comstock, W: C.** Thought for help, from those who know men's need; William C. Comstock, amanuensis; with a foreword by Rev. Jos. A. Milburn. Bost., Badger. c. 227 p. O. \$1.50 n.  
Author believes that these papers on man's life and work were really transferred to his mind from the minds of Washington, Miltiades, Newton and others; these are "those who know."
- Cook, Sir E:** The life of Florence Nightingale. In 2 v. N. Y., Macmillan. 31+507; 14+510 p. (bibl.) pors. 8°, \$7.50 n.
- Craik, Mrs. Dinah Maria Mulock ("Miss Mulock," pseud.)** The fairy book; the best popular fairy stories selected and rendered anew. N. Y., Macmillan. 13+379 p. col. il. 8°, \$5 n.
- Croce, Benedetto.** Philosophy of the practical, economic and ethic; tr. from the Italian by Douglas Ainslie. N. Y., Macmillan. 37+591 p. 8°, \$3.25 n.
- Cunnington, Rev. E. E.** Lessons in pawn play. N. Y., Dutton. 100 p. il. 16°, 75 c. n.
- Davenport, C: Benedict.** Heredity of skin color in negro-white crosses; with appendix, being abridgment of field notes, chiefly of Florence H. Danielson, field worker, Eugenics Record Office. Wash., D. C., Carnegie Inst. 106 p. pls. tabs. O. (Carnegie Inst. pubs.), pap., \$1.75.
- Davenport, Herb. Jos.** The economics of enterprise. N. Y., Macmillan. 16+544 p. 12°, \$2.25 n.
- Dawbarn, Climenon Yelverton C:** Uncrowned; a story of Queen Elizabeth and the early life of Francis "Bacon," as told in his secret writings and in other contemporary records of her reign; drawings by J. Y. Dawbarn. N. Y., Longmans. 11+192 p. il. O. \$1.75 n.  
Author says in his preface that "for the greater number of my inventions, particularly the more outrageous ones, authorities may mostly be found," and so he tells in detail the unproved story of Elizabeth's being the mother of Francis Bacon, she having secretly married Leicester.
- Dickens, C:** The Dickens reciter; consisting of recitations, character sketches, impersonations and dialogues; applied and ed. by Mrs. Laurence Clay. N. Y., Dutton. 10+448 p. 12°, \$1.25 n.
- Dobson, G:, and others.** Russia [painted by F. De Haenen.] N. Y., Macmillan. 10+479 p. col. il. map. 8° (Color books of travel and description), \$6 n.
- Don, J:, and Chisholm, J:** Modern methods of water purification; with 106 illustrations. 2d. rev. and enl. ed. N. Y., Longmans. 18+398 p. (4 p. bibl.) il. diagrs. (part. fold.) tabs. O. \$4.20 n.
- Dostoevski, Fedor Mikhailovitch.** Letters from the underworld and other tales; tr. by C. J. Hogarth. N. Y., Dutton. 16+278 p. 16° (Everyman's lib.), 35 c. n.; leath., 70 c. n.



- Drinkwater, J:** Swinburne; an estimate. N. Y., Dutton. 9+215 p. por. 12°, \$1.50 n.
- Du Bois, Patterson.** The practice of salvation; trailing a word to a world ideal. N. Y. and Chic., Revell. c. 215 p. 12°, \$1. n.
- Dyson, C: W.** Screw propellers and estimation of power for propulsion of ships. In 2 v. V. 1, Text; V. 2, Atlas, portfolio of 32 plates. N. Y., Wiley. c. 8°, \$7.50 n.
- Eden, C. K. P.** Wireless telegraphy for intending operators; 16 illustrations. N. Y., Spon & C. 80 p. 12°, 60 c.
- Fairford, Ford.** Cuba; with 12 full-page il. in col. by Claude Pratt. N. Y., Macmillan. 5+87 p. 12° (Peeps at many lands ser.), 55 c. n.
- Fairless, Michael**, [pseud. for Marg. Fairless Barber.] The gathering of Brother Hilarius; il. by Eleanor Fortescue Brickdale. N. Y., Dutton. 13+142 p. 8°, \$2.50 n.
- Fantus, Felix.** How to write a moving picture play. [Chic., E. L. Fantus Co.] c. 24 p. 8°, \$1.
- Faris, J: Thomson.** Seeking success; more pointers for the man of to-morrow. N. Y. and Chic., Revell. c. 286 p. 8°, \$1.25 n.
- Farrer, Reginald.** The Dolomites, King Laurin's garden; painted by E. Harrison Compton; described by Reginald Farrer. N. Y., Macmillan. 7+207 p. 8° (Color books of travel and description), \$3 n.
- Finley, J: Park, and Churchill, W:** The Subanu; studies of a sub-Visayan mountain folk of Mindanao; pt. 1, Ethnographical and geographical sketch of land and people, by Lieut-Col. J: Park Finley; pt. 2, Discussion of the linguistic material, by W: Churchill; pt. 3, Vocabularies. Wash., D. C., Carnegie Inst. 5+236 p. fold. maps. O. (Carnegie Inst. pubs.) pap., \$2.
- Fisher, Rev. G: Whitefield.** From a village pulpit. N. Y. and Chic., Revell. c. 223 p. 12°, \$1 n.
- Fleming, A. P. M., and Johnson, R.** Insulation and design of electrical windings. N. Y., Longmans. 224 p. diagrs. O. \$2.25 n.
- Ford, E:, and Home, Gordon Cochrane.** England invaded. N. Y., Macmillan. 12+371 p. il. 8°, \$2 n.
- Ford, Wa. Burton, and Ammerman, C:** Solid geometry; ed. by Earle Raymond Hedrick. N. Y., Macmillan. 9+215-321+49 p. il. 12°.
- Forrester, Izola L.** The Polly Page motor club. Phil., Jacobs. c. 345 p. pls. D. (Polly Page ser.), \$1 n.  
Polly organizes a motor club and she and her friends have a glorious time on a tour.
- Fowke, Fk. Rede.** The Bayeux tapestry; a history and description. N. Y., Macmillan. 9+139 p. pls. 12° (Bohn lib.), \$1.50 n.
- Frazer, Ja. G:** Psyche's task; a discourse concerning the influence of superstition on the growth of institutions; to which is added The scope of social anthropology. 2d ed., rev. and enl. N. Y., Macmillan. 11+186 p. 8°, \$1.50 n.
- Freeman, Alex. Martin.** Freedom. N. Y., Dutton. c. 62 p. 16° (Fellowship books), 75 c. n.
- Gale, Norman Rowland.** Solitude. N. Y., Dutton. c. 56 p. 16° (Fellowship books), 75 c. n.
- Giffen, Sir Rob.** Statistics, 1898-1900. N. Y., Macmillan. 13+485 p. 8°, \$3 n.
- Gleason, C: H, and Gilbert, C: Benajah.** The Gilbert arithmetics. Bk. 3, rev. N. Y., Macmillan. 6+292 p. 12°, 50 c. n.
- Gordon, R. H.** Quiet talks on following the Christ. N. Y. and Chic., Revell. c. 241 p. 12°, 75 c. n.
- Graham, Stephen.** With the Russian pilgrims to Jerusalem; with 38 il. from photographs by the author, and a map. N. Y., Macmillan. 10+306 p. 8°, \$2.75 n.
- Gray, Rev. Ja. M.** Bible problems explained. N. Y., and Chic., Revell. c. 128 p. 12°, 50 c. n.
- Groenings, Rev. Ja.** The history of the passion of Our Lord Jesus Christ explained and applied to the Christian life. 3d rev. ed. St. Louis, Herder. 14+461 p. 8°, \$1.25 n.
- Guggenberger, Rev. Anthony.** A general history of the Christian era; for Catholic colleges and reading circles and for self-instruction; complete in 3 v. V. 1., The papacy and the empire. 8th and 9th ed. St. Louis, Herder. 447 p. col. maps. 8°, \$1.50.
- Hackett, Karleton.** The beginning of grand opera in Chicago (1850-1859). Chic., Laurentian Pub., [Steinway Hall]. c. 60 p. D. hf. cl., \$1 n.
- Hahnemann, Samuel Christian Friedrich.** The organon of the rational art of healing; introd. by C. E. Wheeler. N. Y., Dutton. 30+200 p. 16° (Everyman's lib.), 35 c.; leath., 70 c. n.
- Halsey, F: Arth.** Handbook for machine designers and draftsmen. N. Y., McGraw-Hill. c. 9+494 p. il. diagrs. 4°, \$5 n.
- Hardy, Blanche Christabel.** Arabella Stuart; a biography. N. Y., Dutton. 14+340 p. il. 8°, \$4 n.
- Harloff, W. H. T., and Schmidt, H.** Plantation white sugar; tr. from the 2d Dutch ed. by J. Ogelvie. N. Y., Spon & C. 6+138 p. 12°, \$3.
- Harper, Rob. Fs.** Assyrian and Babylonian letters belonging to the Kouyunjik collections of the British Museum; pts. 12 and 13. In 2 v. Chic., Univ. of Chic. pls. maps. 8°, ea., \$6 n.
- Harrison, Jos., and Baxandall, G. A.** Practical geometry and graphics for advanced students. Enl. ed. N. Y., Macmillan. 14+677 p. 12°, \$1.50 n.
- Harrison, Jos. LeRoy.** The Providence Athenaeum, 1753-1911. Providence, R. I., Providence Athenaeum. 38 p. il. O. pap. (Priv. pr.)
- Heintzemann, G: Alb.** Chart book for printers; puts actual costs against actual sales, gives visual comparisons in both charts and figures for every month in each department of your business—analyzed costs and sales of labor and merchandise.

- Bost., B. Stephens & Co., c. 16 p. forms. 4°, \$10.
- Herbert, Agnes.** The moose. N. Y., Macmillan. 8+248 p. il. 8°, \$2 n.
- Herzog, Rudolph.** The story of Helga; author. English version by Adèle Lewisohn. (Mrs. Philip Lewisohn.) N. Y., Dutton. 310 p. 12°, \$1.35 n.
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De Jomini, Art of War.  
Hart, Peerage.  
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**W. C. B., care of Publishers' Weekly.**  
Plates and Maps, Pike, Exp. Phila., 1810; Atlas, Long's Exp. Phila., 1823.  
Giraud, Sixteen N. A. Birds, N. Y., 1841.  
Sloane, Voy. Jamaica, vol. 1, 1707.

**N. J. Bartlett & Co., 28 Cornhill, Boston, Mass.**  
Tucker, Geo. Fox, A Quaker Home.  
Baroness Von Riedesel, Letters and Memoir.

**Beebe & Phillips, Inc., New Haven, Conn.**  
Drawings by Chipp.

**The Bibliopole, 1204 Broadway, New York.**  
Veitch, Manual of the Couiferae.  
Hale, Woods of North Carolina.  
Scadding, Toronto.  
Dellenbaugh, North Americans.  
Steven's Bibliotheca Americana.

**B. H. Blackwell, 50-51 Broad St., Oxford, England.**  
Houston, Documents illus. Canadian Constitution.  
D'Annunzio, Giacondo, trans. Symons.  
Von Sybel, Founding of German Empire, 7 vols.  
Bosanquet, Knowledge and Reality.

**W. W. Blake, Avenida 16 de Septiembre 13, Mexico City, Mexico.**

Hume, Enquiry on the Human Understanding.  
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Modern Eloquence, 10 vols., half mor.  
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Ridpath's History, half leather.  
Colden's Memories of the Erie Canal, New York City Council.

Gospel Themes, Finney.

Revival Fire, Finney.

Lectures to Christians; Lectures on Systematic Theology, Finney.

**Bryant & Douglas Book & Stationery Co., 922 Grand Ave., Kansas City, Mo.**

Scott, Story of a Bird Lover, pub. in 1903.

**Library H. M. Byllesby & Co., 175 W. Jackson Blvd., Chicago, Ill.**

Kentucky Geological Survey, Bulletin No. 1, Oil and Gas Sands of Kentucky, by J. B. Hoeing.

**Callender, McAublan & Troop Co., Providence, R. I.**  
Spalding's Financial History of Legal Tender.

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**Carnegie Library of Pittsburgh, Pittsburgh, Pa.**  
James, Henry, *The Bostonians*, Macmillan, \$1.25; 2 copies.  
*The Philistine*, vol. 1, No. 4; vol. 2, No. 1; vol. 3, No. 1.

**C. N. Caspar Co., 454 E. Water St., Milwaukee, Wis.**

Any Bankers' Directory, 1912 or 1913.  
Van Buren, Origin of Political Parties in U. S.  
Poland, Truth of Thought.

**Central Printing & Pub. House, 329 Market St., Harrisburg, Pa.**

What is My Tartan? by Adams.

**Chicago Medical Book Co., Congress and Honore Sts., Chicago, Ill.**

Transactions of the Section on Ophthalmology of the American Medical Assn.  
Kassabian's Electro Therapeutics, new or second-hand.

**City Library Association, Springfield, Mass.**

Braddon, L. E., *Eleanor's Victory*; 2 copies.

**A. H. Clark Co., Caxton Bldg., Cleveland, O.**

Wood and Ruddock, *Encyclopedia of Health and Home*, 1891.  
Bourne, *Philippine Islands*.  
Holman, Dr. John McLaughlin.  
Pittman, Mississippi.  
Men Behind Guns in Making of Greater Columbus.  
*Magazine of Western History*, set.  
Newton, *Modern Bethesda*.  
Stratton, *Captivity of Oatman Girls*, 1st ed.  
Benton, *Abridgment of Debates*, 16 vols.  
Catherwood, *Monuments in Central Amer.*  
Digest of Directors of Penna., Ohio, Indiana, with cytaters.  
French, *Home Life*.  
Fox, *Regimental Losses in Civil War*.  
Hanbury, *Travel in Northland of Canada*.  
Keays, *He That Eateth Bread With Me*.  
Ohio, any books, mss. or pamphlets on.  
Pennsylvania County histories.  
Russell, *Sea Children*.  
Smith, *Remarkable Occurrences, 1779*.  
*Street Railway Journal*, set or run.  
Trans. of Actuaries Soc. of America, vol. 9.  
Thompson, *Hist. Long Island*, 2 vols.  
*Annals of Congress*, set.  
*Niles' Register*, set.  
Tiffany, *Canton Chinese*.

**John Clark Co., Quinby Bldg., Cleveland, O.**

Nathaniel Ames Almanack, 1727, 1728, 1731.  
Anti-Masonic Almanac, 1828, 1833, 1834, 1835.  
Poor Joseph's Almanac, any issues.  
Cowane, *Last Days of Mary Stuart*.  
Byrne, S., *Irish Emigration to the U. S.*  
Hourvich, *Economics of the Russian Village*.  
*Historical Sources in Schools*, N. E. Hist. Teachers' Assn. Report.  
Jones, *Surnames of Chinese in America*.  
Munsell, Joel, *Private Catalogue of Books*, 1865.  
McMaster's *History of the U. S.*  
Putney, *Real Estate Value*, etc., of Chicago.  
Ridpath's *History of the World*.  
Stoddard's *Lectures*.  
Whitney, Caspar, *Hawaiian America*.

**W. B. Clarke Co., 26-28 Tremont St., Boston, Mass.**

Cooke's *Edible and Poisonous Mushrooms*, London, 1894.  
*Styles of Ornament*, by Speltz.  
Leconte & Horn's *Classification of the Coleoptera*.

**Claypool's Genealogical Exchange, 952 N. Clark St., Chicago, Ill.**

[Cash.]

Records of Southampton, L. I.  
*Health and Home Encyclopedia*, by Woods and Reddock, about 1893.  
Amenia, N. Y., by N. Reed, 1875.  
Boynton, *Genealogy*, by J. F. Boynton.  
Cutler, *Genealogy*, by N. S. Cutler, 1889.  
Palmer Records, by N. F. Palmer.

**Colonial Society, Box 343, Richmond, Va.**  
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A good handbook of Heraldry.  
Beyer's Album of Va.  
Hotchkiss, *The Virginias*, vol. 4.  
Wilson's Ornithology, cheap set.  
World Almanac for 1874.

**Columbia University Library, New York.**

Bohn von Bawerk, Ernest, *The Positive Theory of Capital*, N. Y., 1891, Macmillan.  
Bohn-Bawerk, *Capital and Interest*, N. Y., 1890, Macmillan.  
Buck, Gertrude, *The Metaphor*, Ann Arbor, 1899, Inland Press.  
Clark, V. S., *The Labor Movement in Australasia*, N. Y., 1906, Holt.  
Dawson, John, *Practical Journalism*, N. Y., 1904, Scribner's Sons 2d ed.  
De Quincey, Thomas, *Essays on Style*, ed. by F. N. Scott, Boston, 1893, Allyn.  
Greene, Robt., complete plays, Mermaid series, Unwin.  
Hull, W. H., *Practical Problems in Banking and Currency*, Macmillan.  
Ladoff, Isador, *American Pauperism and the Abolition of Poverty*, tr. by J. Felix, Chicago, 1904, Kerr.  
Lyell, Sir Charles, *Principles of Geology*, 12th ed., London, 1875, Murray, 2 vols., or vol. 1 only.  
Mau, August, *Pmpeu*, tr. by Kelsey, N. Y., 1904, Macmillan.  
Muzzey, *The Rise of the New Testament*, Macmillan.  
Otway, Thomas, *Best Plays*, Mermaid series, Unwin.  
Patten, S. N., *The Economic Basis of Protection*, Phila., 1890, Lippincott.  
Russ & Rigby, *Making of the Criminal*, 1906, Macmillan.

**John Davis, 13 Paternoster Row, London, E. C., England.**

Lord's Christian Science Healing, Chicago, 1888; several copies.

**Detroit Book Shop, 255 Antoine St., Detroit, Mich.**

Crabb's Synonyms.  
Anderson's *Practical Commercial Arithmetic*.  
De Maupassant's works, cheap ed.

**H. Deyo, Petersburg, N. Y.**

Credits, *Collections and Their Management*, W. H. Preston, New York, 1897.  
Making Him Pay, Henry C. Lawrence, St. Louis, 1907.  
A B C of Wall Street, S. A. Nelson, New York.  
*The Stock Exchange*, Francis W. Hearst, New York.

**M. Douglas, 2017 Gulane Avenue, New Orleans, La.**

O'Hart's *Irish Pedigree*, 2 vols.

**Eau Claire Book & Stationery Co., Eau Claire, Wis.**

Famous Violinists and Fine Violins, Phipson.

**Fike & Fike, 307 4th St., Des Moines, Ia.**

Famous European Artists, Bolton.  
*The Pilgrimage to Rome*, Seymour.  
*Hist. of the Popes*, De Camenin.  
*The Awakening of Italy*, Wylie.  
*Romanism Analyzed*, McDonald.

**Gustav Fock, G. m. b. H., Leipzig, Germany.**

Transactions of the Amer. Ceramic Soc., vols. 7 to 13, 1905-11.  
*American Journal of Physiology*, vols. 1 to 29, and vols. 1 to 10.  
Chauveult, W., *Manual of Spiral and Pract. Astronomy*, 2 vols., Phila., 1863.  
*Journal of Infectious Diseases*, 1904 to 1912, 1 to 101.  
*Journal of Exp. Medicine*, vols. 1 to 18.  
*American Journal of Obstetrics*, 1 to 45, 1868 to 1912.

**W. Y. Foote Co., University Block, Syracuse, N. Y.**

Philosophy, Webber, second-hand copies.  
Apologetics, A. B. Bruce, second-hand copies.  
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Biblical Things Not Generally Known.  
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*Asiatic Qtly. Rev.*, 1886 to 1890, any.  
*Bankers Mag.*, London, 1853, 1858, 1860 to 1865,  
 1868 to 1874, 1884 to 1890, 1894 to 1897, 1907,  
 any parts.  
*Jewish Qtly. Rev.*, any parts.

**Wm. J. Gerhard, 2209 Callowhill St., Phila., Pa.**  
 Rogers, 6th Rept. Geological Survey Pa.  
*American Journal Sciences*, series 1, 2.  
 Crotch, Check List Coleoptera.  
 Standard Natural History, 6 vols.  
 Hall, Palaeontology, New York.

**C. Gerhardt & Co., 120 E. 59th St., New York.**  
 Most, Johann, The Science of Revolutionary Warfare.

**J. K. Gill Co., Portland, Ore.**  
 Young's Chronicles of Massachusetts.  
 Parker, Massachusetts, Her Early History.  
 Campbell, History of Virginia.

**B. F. & R. P. Gravely, Martinsville, Va.**  
 Scenes from Every Land, 1st and 2d series, pub. by  
 the National Geographic Society, Washington, D. C.  
 Old issues of the *National Geographic Magazine*, pub.  
 same society.

**Geo. Gregory, 5 and 5a Argyle St., Bath, England.**  
 Defence of Charleston Harbour, Ca. 1891.  
 Mitchel, J., Young Ireland Party, 1870.

**Hall & O'Malley, 64 Cortlandt St., New York.**  
 Bennett, Steam Navy.  
 Gummere, Germanic Origins.  
 Mitchell, Practical Church Member.  
 Trow, Old Shipmasters of Salem.  
 Set of Carpentry, etc., 10 vols., A. S. C.

**Harper & Bros., Franklin Square, New York.**  
 Story of Liberty, 4 vols., by C. C. Coffin, set.

**Harrison Co., Atlanta, Ga.**  
 Campbell's Lives of Lord Chancellors, 10 vols.  
 Shepard's Citations for Arkansas and Tennessee.

**Chas. F. Heartman, 36 Lexington Ave., New York.**  
 Brunet, Manual, 1860.  
 Lowndes, Manual, latest ed.  
 Field, Indian Biography.

**Himebaugh & Browne, 415 5th Ave., New York.**  
 New Encyclopedia Britannica.  
 New International Encyclopedia.  
 Catholic Encyclopedia.

**Hirschfeld Bros., Ltd., 263 High Holborn, London,  
 W. C., England.**  
*Ophthalmic Review*, vol. 1, 1882.  
*British Journal of Dental Science*, vols. 2, 3.

**Holmes Book Co., 333 S. Main St., Los Angeles, Cal.**  
 Robinson, Elementary Law, old ed.  
 Wilson, Dict. of Astrology.  
 Pernety, Dom, Treatise on the Great Art.  
 Piazzi, Smyth, Great Pyramid.  
 Arnold, History and Origin of All Things.  
 Life of Tiburcio Vasquez, pp.  
 Annals of San Francisco.

**J. P. Horn & Co., 1001 Chestnut St., Phila., Pa.**  
 Field, Japan paper ed.  
 Riley, Japan paper ed.  
 Encyclo. Britannica, new 11th ed., India paper, any  
 binding.

**John Howell, 107 Grant Ave., San Francisco, Cal.**  
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 Debatable Land, by R. D. Owen.  
 Encyclopedia Britannica, 11th ed.

**Geo. P. Humphrey, Rochester, N. Y.**  
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Kennedy, Catalogue Whistler Etchings, Grolier Club.  
 Schopenhauer's Essays in English.  
 Our Poetical Favorites.  
 Pinchot, Primer of Forestry, part 2.  
 Saxe Holm, Stories.

**Illinois Book Exchange, Lakeside Bldg., Chicago.**  
 Maine's Supreme Court Reports, vol. 14.  
 Hall's Mexican Law.

**G. A. Jackson, 8 Pemberton Sq., Boston, Mass.**  
 Thayer's Life John Marshall.  
 Thayer's Essays on Constitution.  
 Folio Lithos., Clipper Ships.  
 Views Harvard College.  
 Howe's Boston Common.

**Jackson Book Shop, 986-88 Main St., Bridgeport,  
 Conn.**

New Century Shakespeare, Nelson's old ed., vols. 4,  
 5, 6, bright red binding.

**U. P. James, 127 W. 7th St., Cincinnati, O.**  
 Sheridan, Memoirs, 2 vols.  
 Eschstruth, Polish Blood, Alden.

**J. H. Jansen, 205-206 Caxton Bldg., Cleveland, O.**  
*Architecture*, Feb., Dec., 1902.

**Jaques & Southworth Co., Lafayette, Ind.**  
 Gissing's The Underworld.

**E. W. Johnson, 6 E. 30th St., New York.**  
 Pills to Purge Melancholy, reprint.  
 Sterne's works, N. Y., 1904, odd vols.  
 Hist. of the Hen Fever, Burnham.  
 Holt, Genealogy, 1864.  
 Conybear & Howson's St. Paul, cheap ed.

**Jones Book Store, Inc., 226-228 W. 1st St., Los  
 Angeles, Cal.**

The Discovered Country, by Petersilia.  
 Ency. Britannica, 11th ed.  
 How (or Why) I Became a Spiritualist, by Watson.  
 Adj. General's Report of Illinois, the vol. containing  
 the record of the 8th Ill. Cavalry.  
 Set of California Cyclopedic Codes.  
 Escape and Suicide of J. Wilkes Booth, by Bates.

**H. L. Kilner & Co., 824 Arch St., Philadelphia, Pa.**  
 Golden Manual, state condition and style of binding.

**Korner & Wood Co., 737 Euclid Ave., Cleveland, O.**  
 Hale, Christopher Columbus, Little Brown.

**Lawson-McGhee Library, P. O. Box 725, Knoxville,  
 Tenn.**

History of Sign-boards, by J. Larwood and J. C.  
 Hotten.  
 Rhymes of Ye Old Sign-boards, by F. G. Lewin.

**Mrs. Leake's Shop, 78 Maiden Lane, Albany, N. Y.**  
 English Cathedrals, Ditchfield.  
 Memoirs of Madame De Remusat, 1802, 1808, App.

**Leary, Stuart & Co., 9 S. 9th St., Philadelphia, Pa.**  
 The English Hexaglot.

**N. Liebschutz, 226 W. Jefferson St., Louisville, Ky.**  
 Schimpf, Volumetric Analysis, one ed. before last  
 will do; 10 copies.  
 Muret-Sanders, English-German and German-English  
 Dictionary, 4 vols.

**Little, Brown & Co., 34 Beacon St., Boston, Mass.**  
 Troop of the Guard by Hagedorn.

**Lowdermilk & Co., Washington, D. C.**  
 Chambers, Miscellany, set.  
 Scott, Suburban Home Grounds.  
 Little, Nephritis.  
 McPherson, Handbook of Politics, 1870.  
 Burr, Map of N. J. and Penna., 1839.  
 Walling, Russia's Message.  
 Barclay, Our American Barclays.  
 Bennett, Arnold, How to Become an Author.  
 Marcus Aurelius Meditations, Century ed.  
 Stephens, Box Manufacturer's Ready Reckoner.  
 Palmer Cox, Queer People with Wings and Claws.  
 Tennessee, Adjutant General's Report, 1861-6.

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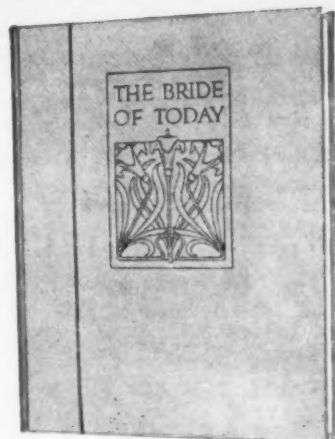
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